

Decorative Paints

- Revenue flat in Q3 due to favorable currency effects offset by adverse price/mix
- Operating income up 7 percent, due to the new operating model, lower costs and currencies
- ROS increased to 11.5 percent (2014: 10.8 percent); ROI increased to 10.6 percent (2014: 6.5 percent on a comparable basis)

Revenue was flat due to favorable currency effects offset by adverse price/mix. Volumes were up in Asia, while volumes were down for Europe and Latin America.

Operating income improved by 7 percent due to the new operating model, lower costs and currency developments.

Europe, Middle East and Africa

Revenue was down 1 percent due to lower volumes and price/mix, partially offset by currencies. There were positive developments in some countries, notably the UK and the Netherlands. The economic environment remained challenging, in particular in Russia and Turkey. Operational efficiency programs contributed to a lower cost base.

Latin America

Revenue was down 9 percent due to adverse currency effects and lower volumes, partially offset by positive price/mix. Volumes were lower due to challenging economic environments, especially in Brazil. Adverse currency developments increased costs for imported raw materials in local currencies and posed challenges to the business. Improvement actions and cost control remain the focus of the region.

Asia

Revenue increased by 8 percent due to higher volumes and favorable currency effects. Demand in several Asian countries was encouraging, while the Chinese construction market remained challenging.

Revenue

Third quarter			January-September			
2014	2015	Δ%	in € millions	2014	2015	Δ%
616	610	(1)	Deco Europe, Middle East and Africa	1,810	1,787	(1)
157	143	(9)	Decorative Paints Latin America	397	414	4
278	300	8	Decorative Paints Asia	783	876	12
(1)	(1)		Other/intragroup eliminations	(1)	(1)	
1,050	1,052	-	Total	2,989	3,076	3
113	121	7	Operating income	232	299	29
10.8	11.5		ROS%	7.8	9.7	
			Average invested capital	2,779	2,978	
			Moving average ROI (in %) *	13.6	10.6	
150	159	6	EBITDA	347	412	19
41	37		Capital expenditures	107	113	
			Number of employees	15,500	15,100	

* On a comparable basis: 2014 (excluding incidental items): 6.5 percent.

Revenue development Q3 2015

■ Increase ■ Decrease

