

# Performance Coatings

- Volumes up 3 percent compared with the previous year
- Revenue down 1 percent, mainly due to adverse currency effects (6 percent)
- Operating income down 2 percent due to higher restructuring charges and currencies
- Continuing focus on cost control and operating efficiencies

Volume in Performance Coatings was up compared with 2013. Revenue was lower due to adverse currency effects. Operating income was down 2 percent due to adverse currency effects and higher restructuring costs. Variability across individual businesses, and within regions, continued.

## Marine and Protective Coatings

Volume was up, resulting in higher revenue despite adverse currency effects. Volume was up in Marine and Protective, but slightly down in Yacht. In Marine, the increase was driven by growth in deep sea maintenance, while in Protective Coatings, the volume improvement resulted from continued high activity levels in oil and gas.

## Automotive and Aerospace Coatings

Revenue declined 3 percent due to adverse currencies and volumes, partially offset by favorable price/mix. In Vehicle Refinishes, volumes grew in Asia. Europe was stable, but there was a decline in the Americas, particularly in South America. Specialty Finishes and Aerospace were broadly flat.

## Powder Coatings

Volume increases in all regions resulted in higher revenue, more than offsetting the adverse currency effects. The Transportation segment was strong across the regions. The closure of one of our Italian factories was completed at the end of the quarter.

## Industrial Coatings

Revenue declined 4 percent due to currencies and lower volumes, partially offset by favorable price/mix. Overall volumes declined, with growth in Wood being more than offset by declines in Coil Coatings and Packaging. Volume growth in Asia was achieved in Coil and Packaging. Europe showed signs of recov-

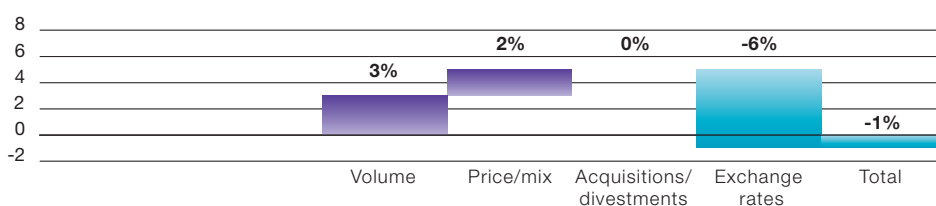
## Revenue

1st quarter

in € millions	2013	2014	Δ%
Marine and Protective Coatings	351	357	2
Automotive and Aerospace Coatings	318	307	(3)
Powder Coatings	230	240	4
Industrial Coatings	440	421	(4)
Other/intragroup eliminations	(8)	(6)	
<b>Total</b>	<b>1,331</b>	<b>1,319</b>	<b>(1)</b>
Operating income	129	126	(2)
ROS%	9.7	9.6	
Average invested capital	2,549	2,442	
Moving average ROI (in %)	21.3	21.4	
EBITDA	163	163	-
Capital expenditures	26	26	
Number of employees	21,220	21,200	

## Revenue development Q1 2014

■ Increase ■ Decrease



ery in Wood and Coil. Two site closures were announced in Wood Americas.